

UNIVERSITY OF DAR ES SALAAM



CALL FOR INVESTMENT EXPRESSION OF INTEREST FROM POTENTIAL INVESTORS FOR DEVELOPMENT, OPERATION, AND MANAGEMENT OF SILVERSANDS HOTEL AND ADJOINING BEACH RESORT IN TANZANIA UNDER PUBLIC – PRIVATE PARTNERSHIP (PPP) ARRANGEMENT

1. The University of Dar es Salaam (UDSM) is the oldest university in Tanzania. It was established in 1961 and mandated to offer advanced learning and knowledge through its three primary responsibilities including teaching and learning, research and innovation, and knowledge exchange.
2. UDSM owns a parcel of land of 37 acres with direct access to the Indian ocean in prime area located at Kunduchi Beach, Kinondoni District, Dar es Salaam, Tanzania. It is plan to accommodate a world-class hotel and adjoining beach resort featuring rooms of different standards; Conference and Meeting Facilities; Dining Facilities; Spa; Gym; Swimming Pools; Recreational Amenities; and Water Sports and Leisure Services.
3. This proposed modern hotel and its adjoining beach resort and MICE (Meetings, Incentives, Conferences, and Events) facility will serve the growing demand for premium hospitality services in Dar es Salaam.
4. UDSM's mandate is to secure investors' interest in the proposed project and inform potentially interested private parties, investors, lenders and other entities under Regulation 36(b) & (d) of the PPP Regulations, 2020 as amended in 2023.
5. UDSM invites local and international eligible and qualified investors to submit investment expression of interest for the development, operation, and management of Silversands Hotel and Adjoining Beach Resort using PPP arrangement.
6. The preliminary evaluation criteria for the expression of interest are as follows:

- i) Certified copies of legal entity documents and contact details of the primary representatives;
 - ii) Company's profile detailing experience of similar projects;
 - iii) Outline of the investment expression of interest indicating general objectives, development concept, project implementation schedule, estimated capital investment cost (CAPEX), concession time, and benefits or gains to be paid to the UDSM for the land lease and revenue sharing;
 - iv) Evidence of the financial capacity of investors by submitting three (3) years of audited financial reports; and
 - v) Approved project will have to be commenced within 18 months after signing a performance contract and submitting a bank guarantee.
7. The University reserves the right to accept or reject submissions. UDSM shall not incur any liability to the affected applicant in case of rejection of submission and terminate expression of interest process at any time prior to short-listing and awarding.
 8. Upon completion of the evaluation of the submitted investment expression of interest, UDSM will shortlist prospective investors that will meet evaluation criteria and thereafter invite successful applicants to submit investment proposal.
 9. The window for investment expression of interest submission will be closed on the **30th April 2025 at 14:00 Hours Local Time (EAT)**.

Manager, Procurement Management Unit,
University of Dar es Salaam, Mwl. J.K. Nyerere Mlimani Campus,
P. O. Box 35091,
Dar es Salaam, Tanzania

10. Interested investors who wish to visit the plot of land physically may do so between **24th to 31st March 2025** through the following contacts:

Manager, Procurement Management Unit (PMU),
University of Dar es Salaam, Mwl. J. K. Nyerere Mlimani Campus
Mobile No. +255 686 424 911

11. Late Expressions of Interest shall not be accepted for evaluation irrespective of the circumstances.